

EU decision-making: a framework for negotiations

Prof. Alejandro Ribó Labastida, College of Europe

This short seminar is a general overview of the European Union decision-making process as a “negotiated framework of negotiations”. It will deal with basic aspects of EU decision-making in relation to the process of negotiation, and the main factors and dynamics affecting this process.

I. Introduction to EU decision-making

- A. A bit of history & the community method
- B. EU decision-making process: the institutional triangle
- C. The special case of foreign policy and the position of the European Council

II. EU as a negotiation environment

- A. EU configuration: scope, participants, setting and intensity
- B. EU stages of negotiation in the decision-making process
 - 1. European Commission
 - 2. European Parliament
 - 3. Council of the EU

III. EU negotiation factors and dynamics

- A. Perception, environment, process and structure: factors and dynamics in EU negotiations
- B. Institutions, rules and leadership
- C. Coalitions, issue linkage and package deals
- D. Other factors: socialization, culture and physical laws

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